Microsoft Program Offerings for Libraries

Your Questions Answered

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TechSoup Connects You with Donated and Discounted Products and Services

- Software
- Hardware — New and Refurbished
- Courses
- Hotspots
- IT Consultants

And So Much More!
The Technology You Need
TechSoup Marketplace

Supporting nonprofits in all stages of digital development

Installed Software + Hardware + Cloud Software + Technology Support Services

From Traditional Desktop → To Fully Cloud-Based

Send your questions to: reachus@techsoup.org
Our Agenda Today

• Eligibility for Libraries
• Changes in Program
• Available Offers & Options
Microsoft Eligibility for Libraries
Microsoft Licensing: Key Terms

**On-Premises**
- Pay one-time
- Downloaded and install to your laptop or desktop
- Device based licensing, useful for Public Access
- Free patches and updates between version releases

**Cloud**
- Pay on a subscription basis (monthly or annually)
- Regular feature updates
- Requires stable internet connection for updates, synching, and working “in the cloud”
- User based licensing versus device based

**Discounted**
- Provided by Microsoft at a discount
- Unlimited licenses available
- Does not include all Software Assurance, as nonprofit donations used to

**Donated**
- Provided by Microsoft as a donation to nonprofits
- 50 license allocation limit per product
- Included Software Assurance
- Small administrative fee to support to TechSoup

- More feature-rich subscription plans
- Can mix and match license subscriptions depending on users
- Subscription pricing is protected for 12-month terms
- Costs (compared with on-premises) are often lower when you consider the total cost of ownership

Send your questions to: reachus@techsoup.org
Eligibility for Libraries

- Libraries are currently eligible for Microsoft’s Academic licensing offers.

- Traditionally, libraries were eligible for on-premises donations for their *public access computers only* through Microsoft’s Charity program for nonprofits.
Changes for Libraries

As of **December 29, 2021**, we will no longer be able to distribute on-premises donations to libraries for public access computers through the charity channel.
What Will Now Be Available

Beginning in January, TechSoup will be able to provide Libraries with Academic licensing to support all library needs – public access and internal.

Licensing will include on-premises licenses as well as cloud licensing, but only those available for the Academic sector.
Available Offers & Options
Microsoft Licensing Offers Available in Academic

On-Premises
- Pay one-time
- Downloaded and install to your laptop or desktop
- Device based licensing, useful for Public Access
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## Public Access Device – On-premises Options

<table>
<thead>
<tr>
<th>Current Donation Product Name</th>
<th>Current Nonprofit Admin Fee</th>
<th>New Education Pricing</th>
</tr>
</thead>
<tbody>
<tr>
<td>Exchange Server Standard Edition</td>
<td>$ 94.00</td>
<td>$ 195.00</td>
</tr>
<tr>
<td>Exchange Server User CAL - Standard</td>
<td>$ 12.00</td>
<td>$ 4.00</td>
</tr>
<tr>
<td>Office for Mac Standard</td>
<td>$ 52.00</td>
<td>$ 67.00</td>
</tr>
<tr>
<td>Office Standard</td>
<td>$ 52.00</td>
<td>$ 67.00</td>
</tr>
<tr>
<td>Project</td>
<td>$ 78.00</td>
<td>$ 102.00</td>
</tr>
<tr>
<td>SharePoint Server</td>
<td>$ 897.00</td>
<td>$ 1,869.00</td>
</tr>
<tr>
<td>SharePoint Server Device CAL - Standard</td>
<td>$ 13.00</td>
<td>$ 26.00</td>
</tr>
<tr>
<td>SharePoint Server User CAL - Standard</td>
<td>$ 16.00</td>
<td>$ 27.00</td>
</tr>
<tr>
<td>SQL Server Device CAL</td>
<td>$ 25.00</td>
<td>$ 52.00</td>
</tr>
<tr>
<td>SQL Server User CAL</td>
<td>$ 25.00</td>
<td>$ 52.00</td>
</tr>
<tr>
<td>SQL Server Standard Edition (Server/CAL Licensing)</td>
<td>$ 108.00</td>
<td>$ 224.00</td>
</tr>
<tr>
<td>Visio Standard</td>
<td>$ 35.00</td>
<td>$ 46.00</td>
</tr>
<tr>
<td>Visual Studio Professional with MSDN</td>
<td>$ 91.00</td>
<td>$ 74.00</td>
</tr>
<tr>
<td>Windows 10 Enterprise 2019 Upgrade</td>
<td>$ 27.00</td>
<td></td>
</tr>
<tr>
<td>Windows 10 Pro Full Operating System - Get Genuine</td>
<td>$ 15.00</td>
<td></td>
</tr>
<tr>
<td>Windows 10 Pro Full Operating System - Get Genuine w/COA</td>
<td>$ 15.00</td>
<td></td>
</tr>
<tr>
<td>Windows Server Device CAL</td>
<td>$ 4.00</td>
<td>$ 9.00</td>
</tr>
<tr>
<td>Windows Server User CAL</td>
<td>$ 5.00</td>
<td>$ 9.00</td>
</tr>
<tr>
<td>Windows Server Standard CORE</td>
<td>$ 15.00</td>
<td>$ 33.00</td>
</tr>
</tbody>
</table>

- There are several other products available for libraries including Access, Remote Desktop Services, and Office Applications, but the table highlights those that are currently available in the donation program.

- Software assurance will NOT be included in these offers moving forward.

- Windows Upgrade is not available at an educational discount, and currently only available as user-based licensing or at a commercial price.
# Cloud Offers Available to Libraries

## Office 365 A1

**Free**

(1-time purchase)

- Access to popular web apps like Outlook, Word, PowerPoint, Excel, and OneNote so teachers and students can work together, communicate, and create amazing content.

### Office apps

- Outlook
- Word
- Excel
- PowerPoint
- OneNote

### Services

- Exchange
- OneDrive
- SharePoint
- Teams
- Skype
- Forms
- Stream
- Power Apps
- School Data Sync
- Planner

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## Office 365 A3

**$3.25** per user/month (annual commitment)

- All the features in A1 plus full access to the Office desktop apps and additional management and security tools.

### Office apps

- Outlook
- Word
- Excel
- PowerPoint
- OneNote
- Access

### Services

- Exchange
- OneDrive
- SharePoint
- Teams
- Skype
- Forms
- Stream
- Power Automate
- Power Apps
- School Data Sync
- Planner
- Yammer

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## Office 365 A5

**$8.00** per user/month (annual commitment)

- All the features in A3 plus Microsoft’s latest in-class intelligence, security management, advanced compliance, and analytics systems.

### Office apps

- Outlook
- Word
- Excel
- PowerPoint
- OneNote
- Access

### Services

- Exchange
- OneDrive
- SharePoint
- Teams
- Skype
- Forms
- Stream
- Power Automate
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Send your questions to: [reachus@techsoup.org](mailto:reachus@techsoup.org)
Cloud Offers for Libraries

Microsoft 365 A1
A simple one-time per device solution to support all learners with desktop apps like Word, Excel, PowerPoint, Microsoft Teams, Minecraft Education Edition, and more. This license also provides cloud management through Microsoft Intune for Education, to save time by managing your devices in a single dashboard.

Device based licensing: Cloud services & desktop applications
$38/license for 6 years

Microsoft 365 A3
Teach and learn from anywhere with a user-based license that includes everything in the Microsoft 365 A1 license plus additional features like bookings and live events. The A3 plan also provides advanced security, management, and analytics.

Cloud services & desktop apps
$5.80/license/month

Microsoft 365 A5
Make safety a priority with Microsoft Defender, and add Microsoft’s most robust security, mobility, management, and compliance to your school subscription. Includes all of the teaching and learning features of Microsoft 365 A3.

Cloud services & desktop apps
Advanced security solutions
$10.80/license/month
Changes to How You Request Your Products

Changes to Produce Request Process
• In order to request Microsoft Academic products from TechSoup, organizations will contact our team who can place the order on your behalf.
• We will also have to wait for Microsoft to determine your eligibility for Academic pricing.

New Process to Download On-Premises Microsoft Products
• You will access your products through the Microsoft 365 Administration Portal.
• You will have 5 days to download the software that you requested. If you miss the download period, you can contact TechSoup for a new link.
• Additionally, Microsoft will only offer specific versions of products; you will no longer be able to downgrade to an earlier version of the licenses you requested from TechSoup.

Software Assurance No Longer Included
• Microsoft products provisioned through TechSoup will no longer include Software Assurance benefits.
Your Questions
Top Questions Received So Far …

What does this mean for my existing licenses?
- You will still be able to use your on-premises products, as these are perpetual licenses.

How does this change impact my current cloud licenses?
- This change does not impact cloud licenses or current cloud pricing. You may still use your cloud subscriptions with no issue.

How should I manage public access devices that need device-based licensing?
- On-premises solutions will still be available but as an academic discount.

What Windows license should I use?
- Windows Upgrade licensing can be accessed as a user-based license, or commercial licensing is available for device-based licensing.

Send your questions to: reachus@techsoup.org
Additional Materials
We are here to help.

1. Technology Selection
   - Cloud Consultation Service

2. Setup and Implementation
   - Office 365 Complete Setup Package
   - Cloud Starter Kit

3. Training
   - Microsoft Digital Skills Center

4. Email and Data Migration and Upgrades
   - Email Migration
   - Data Migration
   - Windows Upgrade Support

5. Ongoing Support
   - Help Desk
   - Managed IT

Send your questions to: reachus@techsoup.org
Microsoft Digital Skills Center
https://page.techsoup.org/digital-skills-center
Additional Resources

Resources:

• **Microsoft Academic Eligibility**

• **Microsoft Digital Skills Center** - training courses on Excel, Teams, PowerPoint, Word, SharePoint, and many other applications

• **Digital Assessment Tool** - analyze the current state of your organization’s technology. The tool will provide recommendations for products, services, and resources to make your systems and processes work better for you in service of your mission.

• **TechSoup Product Catalog**

Blogs:

• **Important Microsoft Changes**

• **How TechSoup Makes Adopting Microsoft Cloud Solutions Easier**

• **Keep Your Library Team Learning with TechSoup Courses**